



The Virginia Funders Network (VFN) is a statewide membership association composed of nearly 120 philanthropic organizations working to improve the quality of life in the Commonwealth. VFN enhances the effectiveness of our members' work through networking, collaboration, learning, and leverage. Dedicated to working together to help ensure that all who call Virginia home, regardless of race, gender, age, ability or geography, have the resources they need to thrive. Our organizational values of community, curiosity, inclusion, and collaboration guide our strategy, inform our work, and serve as a beacon as we continue to grow and learn as an organization.

The Opportunity

On behalf of the VFN, Warren Whitney seeks an experienced professional as CEO, who will provide leadership for all aspects of the organization including management of the strategic plan. The CEO reports to a diverse 15-member volunteer Advisory Board of Directors to lead in achieving the organization's mission, provide resources in perpetuity to advance organizations, systems, and public policy crucial to community health and well-being; target behavioral and social risk factors that influence the health of individuals throughout the life span; strengthen the healthcare safety-net for uninsured and underinsured individuals.

The role oversees two full-time staff and an operating budget of about \$600k+ anticipated to grow to \$800k+ over the next few years. Support is provided by the fiscal sponsor, PATH Partnerships, which is an associated organization of the PATH Foundation. Among the support included is financial and human resource management.

With more members joining and contributing to the network each year, the Virginia philanthropic community continues to grow and deepen its connections, collaborations, and effectiveness. Learn more at www.vafunders.org.

Primary Qualifications

The successful CEO should have the following characteristics:

- Experienced current or former member of Virginia's philanthropic community, who has demonstrated visionary leadership, collaborative approaches and opportune outcomes
- A proven record of effectively working with diverse stakeholders to support and advance inclusion
- A thought leader and influencer on key issues facing the Commonwealth of Virginia, who has important connections to help philanthropy leverage its impact regionally, statewide and nationally
- A natural connector, who assists funders in identifying other funders with shared interests
- A servant leader, capable of moving agendas forward while hearing, respecting and negotiating among the VFN's diverse community of members
- A fundraiser who works with the board to identify and secure resources that assure financial sustainability
- An effective collaborator with volunteer leaders who perform key roles on the Board, Committees, Learning Sessions and at the Annual Conference
- Significant service on and / or leadership experience working with a non-profit board
- Demonstrated existing relationships with national and regional philanthropic related organizations
- Engagement in a variety of community service organizations, ideally related to the health field



- A pattern of successful leadership positions with increasing responsibility over 10 + year career
- Bachelor's degree required; Master's or equivalent desired
- Full-time work schedule operating virtually and attending periodic in person meetings (e.g., Regional Funder Gatherings) within the Commonwealth
- Successfully complete pre-employment background screening

Key Expectations

- Lead in the execution of the strategic framework, plan and goals with a focus on integrated care and impact investing
- Set and achieve annual and long-term measurable performance objectives; integrating strategy and process
- Communicate compellingly for philanthropy in Virginia, representing all funders or groups of funders, as appropriate
- Cultivate relationships with national funders, key government officials and others who might leverage the impact of Virginia's funders
- Engage experts in the work of the VFN's Learning Sessions and in the Annual Conference to raise the members' own expertise around important issues
- Ensure that members' time is well spent in the Learning Sessions and that they achieve their desired outcomes
- Expertly communicate issues, opportunities and outcomes of the Learning Sessions to the membership as a whole
- Develop the VFN into a learning organization, with the Annual Conference as each year's culminating event
- Orchestrate the Annual Conferences over time to develop cohesion and understanding and a sense of shared purpose across Virginia's diverse regions
- Manage member recruitment, engagement and solicit additional donations, grant writing and sponsorships to ensure the financial viability of the VFN
- Serve and support the Advisory Board and its various Committees which meets at least quarterly
- Lead in the identification of community health and wellness needs
- Represent the VFN before the public, the media, and other organizations to advance understanding of the VFN's mission, vision and values

Competitive Salary & Generous Benefits Package including health, dental, vision, life, AD&D, PTO, 401(k), additional wellness benefits, professional development, and more! Salary range is approximately \$120k to \$140k depending upon related credentials and work experience.

Apply by sending your resume and cover letter to HR@WarrenWhitney.com. This position will remain open until filled.

EOE M/F/D/V On behalf of its client, Warren Whitney reserves the right to alter, change, modify and/or terminate this job posting at any time without notice, or obligation, to any party.