



VIRGINIA FUNDERS
NETWORK

Membership Information & Application for Partners

www.vafunders.org

Thank you for your interest in

Virginia Funders Network



VIRGINIA FUNDERS
NETWORK

Our History

In 2017, a small group of funders came together to advance an idea: Virginia's philanthropic community could reach an unprecedented level of effectiveness if grantmakers across the state worked together to tackle the Commonwealth's most pressing needs and capitalize on opportunities. In 2020, the Virginia Funders Network was officially launched from this belief in the power of collaboration. We are excited to expand our membership to include partners who work alongside our funder members.

Our strength and effectiveness come directly from the diverse and valued insights, wisdom, perspectives, and dedication of over 120 members all across the Commonwealth who comprise our network. We are dedicated to working together to help ensure that all who call Virginia home, regardless of race, gender, age, ability or geography, have the resources they need to thrive.

Our Vision, Mission, and Values

Vision

All Virginia communities are valued and thriving, and are empowered and supported by a strong and vibrant philanthropic sector.

Mission

To build a connected, collaborative philanthropic community that advances opportunities for all who call Virginia home.

Values

Our organizational values guide our strategy, inform our work, and serve as a beacon as we continue to grow and learn as an organization.

- **Community:** We value community, collegiality, and the transformative power of conversation. We intentionally foster a connected, collaborative, and respectful community where members feel comfortable supporting, encouraging, inspiring, and challenging each other.
- **Inclusion:** We unapologetically value the diversity of our membership. From personal demographics to geographic location to organizational type to philanthropic philosophy, we intentionally seek diverse perspectives to inform, drive, and lead our work.
- **Curiosity:** We value the creativity and inquisitive spirit of philanthropic leaders. Together, we are dedicated to listening, learning, growing, and evolving.
- **Collaboration:** We believe in the power of collaboration and are dedicated to working together and with cross-sector leaders to advance opportunities for all who call Virginia home.

Our Work

Each year, VFN works to support the effectiveness of Virginia's philanthropic community by:

- Hosting dozens of learning and networking opportunities to help members learn from experts and each other. These events build community among the state's philanthropic leaders and provide a robust arena for idea exchange, collective problem-solving, and the development of collaborative solutions.
- Keeping members up to date on what's happening across the field of philanthropy, across Virginia, and across the issue areas philanthropy cares about.
- Leveraging members' collective knowledge to create and curate useful tools and resources to help grantmaking organizations maximize their funding and impact.

Join Us! We invite you to join our growing network. Come learn with us, build community, and work in partnership as we strive to build a Commonwealth where all Virginians can thrive.



There are two categories of participation in VFN: Members and Partners. Philanthropy is strengthened by both Member and Partner engagement, with Members who invest funding in communities and Partners who bring expertise and knowledge supporting the funding community. VFN is stronger with both types of participants as well. Membership for both categories runs on a calendar year.

Virginia Funders Network recognizes that many potential Members and Partners may also do fundraising as a normal course of their business. The expectation is that anyone engaged with VFN, including invited guests, will be respectful of VFN's Non-Solicitation Policy while participating in VFN events. Members and Partners must follow VFN's Non-Solicitation Policy. Dues payment is considered acknowledgement and acceptance of the policy.

Partner Qualifications

Organizations, businesses, and sole practitioners that serve the philanthropy/nonprofit field but are not grantmaking institutions may qualify as VFN Partners. Expanding our membership opens VFN Members to potential resource opportunities and Partners with potential business development opportunities. Completing this membership application and participating in an internal VFN approval process are required.

The Partner category includes:

- Think tanks and academic institutions that focus the majority of their work on the philanthropic and nonprofit fields.
- Consultants who provide services in support of grantmaking organizations.
- Philanthropy Serving Organizations (PSO) where memberships could be traded with no additional cost to VFN or the PSO. Participation in each other's free programming would be limited to PSO staff.
- Professional advisors who provide some services in support of grantmaking organizations and do not qualify to apply as a Member.

Partner Benefits and Dues

Gold Partner: \$15,000 annually includes:

- Gold-level (\$10,000) Conference or other sponsorship
- Exhibitor Booth (\$1,500)
- 4 complimentary Conference registrations
- Sponsorship of 1 VFN learning session (which could include a Conference session)
- Opportunity to publish up to 3 thought-leadership articles in Network News
- Shared expertise for VFN learning sessions
- Access to all VFN events
- Preferred Vendor listing on VFN website
- Open to serve as a committee member on VFN committees

Silver Partner: \$10,000 annually includes:

- Silver-level (\$5,000) Conference or other sponsorship
- Exhibitor Booth (\$1,500)
- 2 complimentary Conference registrations
- Opportunity to publish up to 2 thought-leadership articles in Network News
- Shared expertise for a VFN learning session
- Access to all VFN events
- Preferred Vendor listing on VFN website
- Open to serve as a committee member on VFN committees

VFN Membership Information for Partners



Partner Benefits and Dues (continued)

Bronze Partner: \$5,000 annually includes:

- Bronze-level (\$2,500) Conference or other sponsorship
- 2 complimentary Conference registrations
- Access to all VFN events
- Shared expertise for a VFN learning session
- Preferred Vendor listing on VFN website
- Open to serve as a committee member on VFN committees

Basic Partner (up to 3 participants): \$2,500 annually includes:

- Access to all VFN events
- Shared expertise for a VFN learning session
- Member pricing for conference registrations
- Preferred Vendor listing on VFN website
- Open to serve as a committee member on VFN committees

Sole Practitioner Partner (single membership): \$1,500 annually includes:

- Access to all VFN events
- Member pricing for Conference registration
- Preferred Vendor listing on VFN website
- Open to serve as a committee member on VFN committees

Virginia Funders Network Non-Solicitation Policy

The Virginia Funders Network provides a unique space and events where philanthropic leaders can gather, learn, share ideas, and seek the advice and input of their peers and colleagues. As such, at VFN events, solicitation, promotion, and fundraising of any kind to benefit a specific organization, event, or cause by members, partners, and/or guests is prohibited. This ensures a comfortable, respectful atmosphere in which professional relationships can be fostered and maintained. Notably, this shall not prohibit education, communication, and collaboration among funders for areas of mutual interest. Members understand that the CEO, Advisory Board members, and other VFN leadership, in their roles as fiduciaries, shall make members aware of funding opportunities that support VFN's strategic objectives.

The payment of dues by members and partners is acceptance of VFN's non-solicitation policy. Violators of this policy, as decided by VFN's Executive Committee, may be excluded from future VFN events and/or denied future membership.

VFN may invite representatives of the grantseeking community to join us as speakers, panelists, or guests at VFN events. We also ask these representatives to adhere strictly to our policy of non-solicitation. Invited nonprofit representatives who violate this policy, as decided by VFN's Executive Committee, may be excluded from future VFN events.



Organization's Contact Information

Organization Name

Mailing Address

City

State

Zip

Physical Address (if different from above)

City

State

Zip

Main Email

Main Phone

Website

Key Contact Info

Please provide the following contact information for your organization. A single person can fill multiple roles. Please also attach contact information for any staff members, board members, and/or consultants you'd like to include as part of your organization's membership.

Primary Contact: VFN's primary point of contact for your organization.

Name

Title

Email

Phone

Billing Contact: VFN's financial point of contact for your organization.

Name

Title

Email

Phone

Administrative Contact: The staff member VFN can work with to keep your organization's information up to date.

Name

Title

Email

Phone

Organizational Profile

Please complete the following information which we will use to construct your organization's profile in our members-only online directory. Please choose all boxes that apply.

Organization Type (choose from dropdown)

Staff Size (FTEs)

Board Size (if applicable)

Region Located (choose from dropdown)

Organization Expertise (select up to three)

- | | |
|-----------------------------------------------------------|----------------------------------------------------------|
| <input type="checkbox"/> Accounting & Audit Services | <input type="checkbox"/> Organizational Development & HR |
| <input type="checkbox"/> Fundraising Services & Tools | <input type="checkbox"/> PSO & Membership |
| <input type="checkbox"/> Grants Management Software | <input type="checkbox"/> Research |
| <input type="checkbox"/> Investment Management & Advising | <input type="checkbox"/> Strategic & Business Services |
| <input type="checkbox"/> Legal Services | <input type="checkbox"/> Technology Services & Tools |
| <input type="checkbox"/> Marketing & Communications | <input type="checkbox"/> Other <input type="text"/> |

Percentage of Business serving Philanthropy

- | | |
|---------------------------------|-----------------------------------|
| <input type="checkbox"/> 0-10% | <input type="checkbox"/> 25-50% |
| <input type="checkbox"/> 10-25% | <input type="checkbox"/> Over 50% |

How did you hear about us?

Payment Information

Membership in VFN runs on a calendar year (January-December). Partners who join later in the year may prorate dues if desired.

Partner Level (choose from dropdown)

Multi-Year Commitment?

If yes, years?

Payment Method:

- | |
|-----------------------------------------------------------------------|
| <input type="checkbox"/> Check enclosed |
| <input type="checkbox"/> Pledge to pay by (date) <input type="text"/> |
| <input type="checkbox"/> Please invoice me |

Please make checks payable to: "PATH Partnerships for support of VFN." VFN is a fiscally sponsored project of PATH Partnerships, a 501(c)(3) organization (EIN 85-1911943).

Please mail checks to:

Virginia Funders Network
321 Walker Drive, Suite 301
Warrenton, VA 20186

Questions?

If you have any questions about VFN or membership, please contact **Patte Koval, Director, Member Engagement & Learning**, at patte@vafunders.org or (804) 339-1512 or **Angie Molina, Operations Manager**, at angie@vafunders.org or (410) 739-6984.



VIRGINIA FUNDERS
NETWORK