



VIRGINIA FUNDERS NETWORK

Membership Information & Application for Partners

www.vafunders.org

Our History

In 2017, a small group of funders came together to advance an idea: Virginia's philanthropic community could reach an unprecedented level of effectiveness if grantmakers across the state worked together to tackle the Commonwealth's most pressing needs and capitalize on opportunities. In 2020, the Virginia Funders Network was officially launched from this belief in the power of collaboration.

Since that time, our strength and effectiveness come directly from the diverse and valued insights, wisdom, perspectives, and dedication of over 130 members all across the Commonwealth who comprise our network. We are dedicated to working together to help ensure that all who call Virginia home, regardless of race, gender, age, ability or geography, have the resources they need to thrive.

Our Vision, Mission, and Values

Vision

All Virginia communities are valued and thriving, and are empowered and supported by a strong and vibrant philanthropic sector.

Mission

To build a connected, collaborative philanthropic community that advances opportunities for all who call Virginia home.

Values

Our organizational values guide our strategy, inform our work, and serve as a beacon as we continue to grow and learn as an organization.

- **Community:** We value community, collegiality, and the transformative power of conversation. We intentionally foster a connected, collaborative, and respectful community where members feel comfortable supporting, encouraging, inspiring, and challenging each other.
- **Inclusion:** We unapologetically value the diversity of our membership. From personal demographics to geographic location to organizational type to philanthropic philosophy, we intentionally seek diverse perspectives to inform, drive, and lead our work.
- **Curiosity:** We value the creativity and inquisitive spirit of philanthropic leaders. Together, we are dedicated to listening, learning, growing, and evolving.
- **Collaboration:** We believe in the power of collaboration and are dedicated to working together and with cross-sector leaders to advance opportunities for all who call Virginia home.

Our Work

Each year, VFN works to support the effectiveness of Virginia's philanthropic community by:

- Hosting dozens of learning and networking opportunities to help members learn from experts and each other. These events build community among the state's philanthropic leaders and provide a robust arena for idea exchange, collective problem-solving, and the development of collaborative solutions.
- Keeping members up to date on what's happening across the field of philanthropy, across Virginia, and across the issue areas impacting Virginia communities.
- Leveraging members' collective knowledge to create and curate useful tools and resources to help grantmaking organizations maximize their funding and impact.



We invite you to join our growing network. Come learn with us, build community, and work in partnership as we strive to build a Commonwealth where all Virginians can thrive.

The Virginia Funders Network was born from a belief in the power of collaboration. Our strength and effectiveness come directly from the diverse and valued insights, wisdom, perspectives, and dedication of our full membership which includes Partner organizations with expertise to support the grantmaking organizations. Philanthropy is strengthened by both funders and Partner engagement. With more organizations joining and contributing to this network each year, the Virginia philanthropic community continues to grow and deepen its connections, collaborations, and effectiveness to ensure that all who call Virginia home have the resources they need to thrive.

Partner Qualification

Membership for Partners in Virginia Funders Network runs on a calendar year basis and is open to organizations, businesses, and sole practitioners that serve the philanthropy/nonprofit field but are not grantmaking institutions. This type of partnership opens VFN Members to potential resource opportunities and Partners with potential business development opportunities. Completing this membership application and participating in an internal VFN approval process are required.

The Partner category includes:

- Think tanks, academic institutions, and other philanthropy serving organizations that focus the majority of their work on the philanthropic and nonprofit fields.
- Consultants who provide services in support of grantmaking organizations.
- Professional and philanthropic advisors who provide some services in support of grantmaking organizations.

Value of Partner Membership

VFN Partners gain visibility for their technical expertise in support of the funders and exposure during member networking activities. VFN Partners enjoy:

- Access to VFN events at no cost, including regional gatherings and virtual learning sessions.
- Ability to provide content-specific expertise for VFN learning sessions.
- Member pricing for VFN's Annual Conference.
- Special acknowledgement in our Partner Listing on VFN's website. ([link to that new page](#))
- Ability to serve as a committee member on VFN committees.

Partner Membership Rates

Partner (up to 3 participants)
\$3,000 annually

Sole Practitioner Partner (single membership)
\$1,750 annually

Virginia Funders Network Non-Solicitation Policy

The Virginia Funders Network provides a unique space and events where philanthropic leaders can gather, learn, share ideas, and seek the advice and input of their peers and colleagues. As such, at VFN events, solicitation, promotion, and fundraising of any kind to benefit a specific organization, event, or cause by members, partners, and/or guests is prohibited. This ensures a comfortable, respectful atmosphere in which professional relationships can be fostered and maintained. Notably, this shall not prohibit education, communication, and collaboration among funders for areas of mutual interest. Members understand that the CEO, Advisory Board members, and other VFN leadership, in their roles as fiduciaries, shall make members aware of funding opportunities that support VFN's strategic objectives.

The payment of dues by Members and Partners is acceptance of VFN's non-solicitation policy. Violators of this policy, as decided by VFN's Executive Committee, may be excluded from future VFN events and/or denied future membership.

VFN may invite representatives of the grantseeking community to join us as speakers, panelists, or guests at VFN events. We also ask these representatives to adhere strictly to our policy of non-solicitation. Invited nonprofit representatives who violate this policy, as decided by VFN's Executive Committee, may be excluded from future VFN event.



Organization's Contact Information

Organization Name

[Redacted text box]

Organization Name for Publication Purposes

[Redacted text box]

Mailing Address

[Redacted text box]

City

[Redacted text box]

State

[Redacted text box]

Zip

[Redacted text box]

Main Email

[Redacted text box]

Main Phone

[Redacted text box]

Website

[Redacted text box]

Key Contact Info

Please provide the following contact information for your organization. A single person can fill multiple roles. Please also attach contact information for any staff members, board members, and/or consultants you'd like to include as part of your organization's membership.

Primary Contact: VFN's primary point of contact for your organization.

Name

[Redacted text box]

Title

[Redacted text box]

Email

[Redacted text box]

Phone

[Redacted text box]

Billing Contact: VFN's financial point of contact for your organization.

Name

[Redacted text box]

Title

[Redacted text box]

Email

[Redacted text box]

Phone

[Redacted text box]

Administrative Contact: The staff member VFN can work with to keep your organization's information up to date.

Name

[Redacted text box]

Title

[Redacted text box]

Email

[Redacted text box]

Phone

[Redacted text box]

Organizational Profile

Please complete the following information which we will use to construct your organization's profile in our members-only online directory. Please choose all boxes that apply.

Organization Type

If selected other, please specify:

Staff Size (FTEs)

Board Size (if applicable)

Region(s) Located

- | | | |
|--|---|---------------------------------------|
| <input type="checkbox"/> Region 1 Southwest | <input type="checkbox"/> Region 8 Shenandoah Valley | |
| <input type="checkbox"/> Region 2 Central Western | <input type="checkbox"/> Region 9 Piedmont | |
| <input type="checkbox"/> Region 3 Southern | <input type="checkbox"/> DC | <input type="checkbox"/> FL |
| <input type="checkbox"/> Region 4 Greater Richmond/Petersburg | <input type="checkbox"/> GA | <input type="checkbox"/> MD |
| <input type="checkbox"/> Region 5 Hampton Roads/Western Tidewater | <input type="checkbox"/> NC | <input type="checkbox"/> NY |
| <input type="checkbox"/> Region 6 Upper Tidewater/Greater Fredericksburg | <input type="checkbox"/> TN | <input type="checkbox"/> WV |
| <input type="checkbox"/> Region 7 Northern | <input type="checkbox"/> State Wide | <input type="checkbox"/> Out-of-State |

Organization Expertise (Select up to three)

- | | | |
|---|--|--|
| <input type="checkbox"/> Accounting & Audit Services | <input type="checkbox"/> Marketing & Communications | <input type="checkbox"/> Technology Services & Tools |
| <input type="checkbox"/> Fundraising Services & Tools | <input type="checkbox"/> Organizational Development & HR | <input type="checkbox"/> Other: |
| <input type="checkbox"/> Grants Management Software | <input type="checkbox"/> PSO & Membership | <input type="text"/> |
| <input type="checkbox"/> Investment Management & Advising | <input type="checkbox"/> Research | <input type="text"/> |
| <input type="checkbox"/> Legal Services | <input type="checkbox"/> Strategic & Business Services | |

Percentage of Business serving Philanthropy

- | | |
|---------------------------------|-----------------------------------|
| <input type="checkbox"/> 0-10% | <input type="checkbox"/> 25-50% |
| <input type="checkbox"/> 10-25% | <input type="checkbox"/> Over 50% |

How did you hear about us?

Payment Information

Membership in VFN runs on a calendar year (January-December). Members who join later in the year may prorate dues if desired.

Partner Level

Multi-Year Commitment?

If yes, Years?

Payment Methods:

- Add a philanthropic contribution in support of VFN of \$
- Ask me about sponsorship opportunities
- Ask me about grant opportunities
- Please send instructions on how I can pay by credit card

Other Support Opportunities:

- Check Enclosed
- Pledge to pay by date
- Please invoice me

Please make check payable to: "PATH Partnerships for support of VFN." VFN is a fiscally sponsored project of PATH Partnerships, a 501(c)(3) organization (EIN 85-1911943).

Please mail checks to:

Virginia Funders Network
321 Walker Drive, Suite 301
Warrenton, VA 20186

Questions?

If you have any questions about VFN or membership, please contact:

Patte Koval

Director, Member Engagement & Learning

(804) 339 - 1512

patte@vafunders.org

Angie Molina

Operations Manager

(410) 739 - 6984

angie@vafunders.org



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Additional Contacts

Contact:

Name

Title

Email

Phone

Contact:

Name

Title

Email

Phone