



# VIRGINIA FUNDERS NETWORK

## **Membership Information & Application**

[www.vafunders.org](http://www.vafunders.org)

## Our History

In 2017, a small group of funders came together to advance an idea: Virginia's philanthropic community could reach an unprecedented level of effectiveness if grantmakers across the state worked together to tackle the Commonwealth's most pressing needs and capitalize on opportunities. In 2020, the Virginia Funders Network was officially launched from this belief in the power of collaboration.

Since that time, our strength and effectiveness come directly from the diverse and valued insights, wisdom, perspectives, and dedication of over 130 members all across the Commonwealth who comprise our network. We are dedicated to working together to help ensure that all who call Virginia home, regardless of race, gender, age, ability or geography, have the resources they need to thrive.

## Our Vision, Mission, and Values

### Vision

All Virginia communities are valued and thriving, and are empowered and supported by a strong and vibrant philanthropic sector.

### Mission

To build a connected, collaborative philanthropic community that advances opportunities for all who call Virginia home.

### Values

Our organizational values guide our strategy, inform our work, and serve as a beacon as we continue to grow and learn as an organization.

- **Community:** We value community, collegiality, and the transformative power of conversation. We intentionally foster a connected, collaborative, and respectful community where members feel comfortable supporting, encouraging, inspiring, and challenging each other.
- **Inclusion:** We unapologetically value the diversity of our membership. From personal demographics to geographic location to organizational type to philanthropic philosophy, we intentionally seek diverse perspectives to inform, drive, and lead our work.
- **Curiosity:** We value the creativity and inquisitive spirit of philanthropic leaders. Together, we are dedicated to listening, learning, growing, and evolving.
- **Collaboration:** We believe in the power of collaboration and are dedicated to working together and with cross-sector leaders to advance opportunities for all who call Virginia home.

## Our Work

Each year, VFN works to support the effectiveness of Virginia's philanthropic community by:

- Hosting dozens of learning and networking opportunities to help members learn from experts and each other. These events build community among the state's philanthropic leaders and provide a robust arena for idea exchange, collective problem-solving, and the development of collaborative solutions.
- Keeping members up to date on what's happening across the field of philanthropy, across Virginia, and across the issue areas impacting Virginia communities.
- Leveraging members' collective knowledge to create and curate useful tools and resources to help grantmaking organizations maximize their funding and impact.



We invite you to join our growing network. Come learn with us, build community, and work in partnership as we strive to build a Commonwealth where all Virginians can thrive.

## Member Qualifications

Membership is open to any funder who makes grants for charitable, religious, educational, or scientific purposes in support of the residents of the Commonwealth. Members affirm that their core interest in joining VFN is to inform and improve their grantmaking through networking, collaboration, learning, and leverage. The Member category includes:

- Grantmaking organizations that make grants to multiple organizations in Virginia for charitable, religious, educational, or scientific purposes.
- Government or quasi-government offices that are also grantmakers.
- Organizations that do not restrict their giving solely to subsidiary chapters, member organizations, affiliates, or a single institution.
- Organizations that act as grantmaking intermediaries such as government entities, nonprofit organizations, initiatives, or collaboratives that grant or re-grant, private and/or public dollars.
- Individuals committed to sustained, strategic philanthropy through their own private grantmaking.

## Value of Membership

VFN's strength is our ability to bring a Virginia lens to our work in support of the philanthropic community. As the only Virginia based philanthropic network, we serve as a convener for funders and their community, regional and statewide partners and provide the backbone for collaboration. Membership covers all of an organization's trustees, staff, and consultants. Members are eligible for the full spectrum of resources and services including:

- Access to VFN publications, member directory, and listservs.
- Service on VFN's Advisory Board and/or committees.
- Connection to funders in like roles with similar funding interests.
- Member pricing for the annual conference.
- Participation in learning events and regional funders gatherings.
- Support from VFN's dedicated staff.

## Membership Rates

Our membership rates are one component of a financial model that includes a healthy balance of revenue between membership and philanthropic contributions, grants, sponsorships, and earned income. Membership rates are based on annual grantmaking in Virginia.

### Membership Contribution Rates Effective for 2025

Annual Grantmaking in Virginia	Annual Contribution
Up to \$1,500,000 and all governmental, quasi-government offices or agencies, and grantmaking intermediaries	\$1,500
\$1,500,001 - \$2,500,000	\$2,000
\$2,500,001 - \$5,000,000	\$4,000
\$5,000,001 - \$7,500,000	\$6,000
\$7,500,001 - \$10,000,000	\$8,000
Over \$10,000,000	\$10,000

Community Foundations calculate their membership contribution based on discretionary annual grantmaking in Virginia. Distributions from Donor Advised Funds or grants from Supporting Organizations, who are eligible for their own membership, should not be included in this calculation. Please contact Bess at [Bess@vafunders.org](mailto:Bess@vafunders.org) for more information.

## Virginia Funders Network Non-Solicitation Policy

The Virginia Funders Network provides a unique space and events where philanthropic leaders can gather, learn, share ideas, and seek the advice and input of their peers and colleagues. As such, at VFN events, solicitation, promotion, and fundraising of any kind to benefit a specific organization, event, or cause by members, partners, and/or guests is prohibited. This ensures a comfortable, respectful atmosphere in which professional relationships can be fostered and maintained. Notably, this shall not prohibit education, communication, and collaboration among funders for areas of mutual interest. Members understand that the CEO, Advisory Board members, and other VFN leadership, in their roles as fiduciaries, shall make members aware of funding opportunities that support VFN's strategic objectives.

The payment of dues by Members and Partners is acceptance of VFN's non-solicitation policy. Violators of this policy, as decided by VFN's Executive Committee, may be excluded from future VFN events and/or denied future membership.

VFN may invite representatives of the grantseeking community to join us as speakers, panelists, or guests at VFN events. We also ask these representatives to adhere strictly to our policy of non-solicitation. Invited nonprofit representatives who violate this policy, as decided by VFN's Executive Committee, may be excluded from future VFN events.



Organization's Contact Information

Organization Name

[Redacted text box]

Organization Name for Publication Purposes

[Redacted text box]

Mailing Address

[Redacted text box]

City

[Redacted text box]

State

[Redacted text box]

Zip

[Redacted text box]

Main Email

[Redacted text box]

Main Phone

[Redacted text box]

Website

[Redacted text box]

Key Contact Info

Please provide the following contact information for your organization. A single person can fill multiple roles. Please also attach contact information for any staff members, board members, and/or consultants you'd like to include as part of your organization's membership.

Primary Contact: VFN's primary point of contact for your organization.

Name

[Redacted text box]

Title

[Redacted text box]

Email

[Redacted text box]

Phone

[Redacted text box]

Billing Contact: VFN's financial point of contact for your organization.

Name

[Redacted text box]

Title

[Redacted text box]

Email

[Redacted text box]

Phone

[Redacted text box]

Administrative Contact: The staff member VFN can work with to keep your organization's information up to date.

Name

[Redacted text box]

Title

[Redacted text box]

Email

[Redacted text box]

Phone

[Redacted text box]

## Organizational Profile

Please complete the following information which we will use to construct your organization's profile in our members-only online directory. Please choose all boxes that apply.

### Organization Type

### Staff Size (FTEs)

### Board Size

### Total Giving (\$)

### Total Giving (\$) in Virginia

#### Region(s) Located

- Region 1 Southwest
- Region 2 Central Western
- Region 3 Southern
- Region 4 Greater Richmond/Petersburg
- Region 5 Hampton Roads/Western Tidewater
- Region 6 Upper Tidewater/Greater Fredericksburg
- Region 7 Northern
- Region 8 Shenandoah Valley
- Region 9 Piedmont
- DC
- FL
- GA
- MD
- NC
- NY
- TN
- WV
- State Wide
- Out-of-State

#### Primary Region(s) Funding

- Region 1 Southwest
- Region 2 Central Western
- Region 3 Southern
- Region 4 Greater Richmond/Petersburg
- Region 5 Hampton Roads/Western Tidewater
- Region 6 Upper Tidewater/Greater Fredericksburg
- Region 7 Northern
- Region 8 Shenandoah Valley
- Region 9 Piedmont
- DC
- FL
- GA
- MD
- NC
- NY
- TN
- WV
- State Wide
- Out-of-State

### Support Types

- Advocacy/Voice
- Meeting/Office Space
- Capacity Building
- Program Specific
- Capital
- Research/Data
- General Operating
- Scholarships
- Sponsorships
- Impact Investing
- Other

## Organizational Profile (cont.)

What are your giving priorities/primary interest areas?

- |   |   |  |
|---|---|--|
| <input type="checkbox"/> Advocacy/Public Policy     | <input type="checkbox"/> Health                           | <input type="checkbox"/> Workforce Development |
| <input type="checkbox"/> Aging                      | <input type="checkbox"/> Addiction Prevention/Treatment   | <input type="checkbox"/> Other                 |
| <input type="checkbox"/> Arts/Culture               | <input type="checkbox"/> Dental                           | <input type="checkbox"/>                       |
| <input type="checkbox"/> Black/Brown-led            | <input type="checkbox"/> Mental                           | <input type="checkbox"/>                       |
| <input type="checkbox"/> Broadband                  | <input type="checkbox"/> Reproductive/Family Planning     | <input type="checkbox"/>                       |
| <input type="checkbox"/> Children/Youth             | <input type="checkbox"/> Research                         | <input type="checkbox"/>                       |
| <input type="checkbox"/> Civic Engagement           | <input type="checkbox"/> Historic Preservation            | <input type="checkbox"/>                       |
| <input type="checkbox"/> Civil Rights/Liberties     | <input type="checkbox"/> Housing                          |  |
| <input type="checkbox"/> Community Organizing       | <input type="checkbox"/> Affordable Home Ownership        |  |
| <input type="checkbox"/> Criminal Justice/Legal Aid | <input type="checkbox"/> Homelessness Prevention/Services |  |
| <input type="checkbox"/> Disability Services        | <input type="checkbox"/> Supportive Housing/Wraparound    |  |
| <input type="checkbox"/> Disaster Response/Relief   | <input type="checkbox"/> Human Rights                     |  |
| <input type="checkbox"/> Domestic Violence          | <input type="checkbox"/> Hunger/Food Security             |  |
| <input type="checkbox"/> Economic Development       | <input type="checkbox"/> Immigrants/Refugees              |  |
| <input type="checkbox"/> Education                  | <input type="checkbox"/> Journalism/Media                 |  |
| <input type="checkbox"/> Early Childhood            | <input type="checkbox"/> LGBTQ+                           |  |
| <input type="checkbox"/> K-12                       | <input type="checkbox"/> Peace/Security                   |  |
| <input type="checkbox"/> Higher Education           | <input type="checkbox"/> Placemaking                      |  |
| <input type="checkbox"/> Literacy                   | <input type="checkbox"/> Racial/Social Justice            |  |
| <input type="checkbox"/> Environment                | <input type="checkbox"/> Rural Affairs                    |  |
| <input type="checkbox"/> Agriculture/Greenspace     | <input type="checkbox"/> Science/Technology               |  |
| <input type="checkbox"/> Climate & Energy           | <input type="checkbox"/> Social Services/Welfare          |  |
| <input type="checkbox"/> Conservation/Wildlife      | <input type="checkbox"/> Veterans/Military                |  |
| <input type="checkbox"/> Faith-based                | <input type="checkbox"/> Women/Girls                      |  |

## Payment Information

Membership in VFN runs on a calendar year (January-December). Members who join later in the year may prorate dues if desired.

### Membership Contribution Level

### Multi-Year Commitment?

### If yes, Years?

### Payment Methods:

- Add a philanthropic contribution in support of VFN of \$
- Ask me about sponsorship opportunities
- Ask me about grant opportunities
- Please send instructions on how I can pay by credit card

### Other Support Opportunities:

- Check Enclosed
- Pledge to pay by date
- Please invoice me

**Please make check payable to:** "PATH Partnerships for support of VFN." VFN is a fiscally sponsored project of PATH Partnerships, a 501(c)(3) organization (EIN 85-1911943).

### Please mail checks to:

Virginia Funders Network  
321 Walker Drive, Suite 301  
Warrenton, VA 20186

## Questions?

If you have any questions about VFN or membership, please contact:

### Patte Koval

*Director, Member Engagement & Learning*

(804) 339 - 1512

[patte@vafunders.org](mailto:patte@vafunders.org)

### Angie Molina

*Operations Manager*

(410) 739 - 6984

[angie@vafunders.org](mailto:angie@vafunders.org)



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## Additional Contacts

**Contact:**

Name

Title

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